



NORBERT MAJERUS

Foreword by James Morgan and Durward Sobek



4/17/2021

Lean – Project Management

Norbert Majerus LPPDE 2021

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- ALL PROJECTS
- Increased focus on Product Development and Innovation

Not So Lean PM Experience

- My first PM class no use for that here
- My first big project no help
- We just call it no support
- The desire for control the GANTT chart trap
- The HERO ambulance management
- Goodyear first attempt knew about Chrysler CE academic consultant
- Representing the customer the strongest wins
- Lead as if you have no power or authority
- Largest functions managing crossfunctional projects .. Lack of collaboration
- "Happy Team" syndrome compromised products and encouraged team competition
- Stage gate implemented to kill projects but it created collaboration
- PM Software EXPENSIVE BAD PROCESS
- Today: Right Organization and PMO building and learning

What is your biggest project management challenge?

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What are the Biggest Problems With PM

- 1. Project is late and/or over budget
- 2. Project did not deliver
- 3. Scope and other changes
- 4. Frustrated and overworked people
- 5. Too much wasted effort (updates, reviews...)
- 6. The other project managers
- 7. Leadership and team members

Learning PM From Toyota

Not much information about Toyota PM Use of the Chief Engineer concept Matrix-like organization

What happens if you plug the Toyota CE into any organization?

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Principles of Lean Project Management

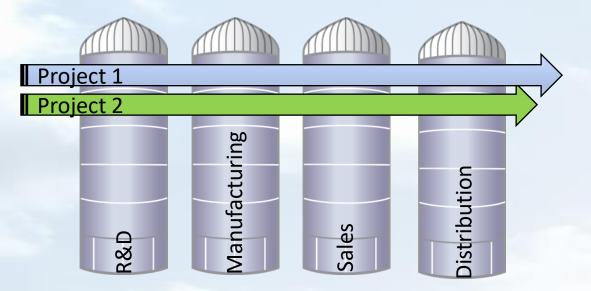
- Get things right
 - Remove Obstacles
 - Right Organization
 - Proper Change Management
- Keep the Good Things You Already Have
 - Enhance traditional PM with lean thinking
- Implement Principles of Lean Project Management
 - Understand the principles
 - Engage the people who do the work
 - Use what works for you

Lean Project Management

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Matrix

NG -		Tire and mold engineering	Materials science	The performance prediction	Project mgmt office (PMO)	Information technology	Product quality and plant technology	Global engineering and manufacturing technology	
Product Technologic*L GIC*A	dvanced concepts echnology programs AT consumer AT commercial atin America ff highway MEA consumer MEA commercial sia Pacific	Cros functi tear	onal 🔰	Fu	nctional (resou	expert irces)			
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Lean Project Management

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Traditional Inspiration

Working on the right stuffGoals/Contract

- Sponsor
- Risk Management

Goodyear Results

- Before Lean 50% business cases met
- After transformation: 100%

"I had committed the biggest waste of all: building a product that our customers refused to use. That was really depressing." -Eric Ries, The Lean Startup

Stage Gate to kill projects

Remedies

 Corporate strategy/deployment • PVA – NPV (common denominator) Portfolio Management – projects affect each other • **STANDARDS** Alignment

Net present value (NPV) is the difference between the present value of cash inflows and the present value of cash outflows over a period of time. **NPV** is used in capital budgeting to analyze the profitability of a projected investment or project.

$$NPV = \sum_{t=1}^{T} \frac{C_t}{(1+r)^t} - C_o$$

In this equation:

- C_t = net cash inflow during the period t
- C_o = total initial investment costs
- r = discount rate, and
- t = number of time periods

- Goal is the maximum value of the portfolio
- There is only so much market for traditional products
- Take the old product out
- Innovation increases the market (share)
- Diversify and balance (risk)
- Set targets for % revenue from new products
- Portfolio drives AOP (budgets)
- Engage everybody

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- CONTRACT
- MBO
- Forcing Strategy
- Inspirational Goals
- Catchball

Catchball ... in a dodge ball culture

Game

People are accountable to deliver on agreed goals

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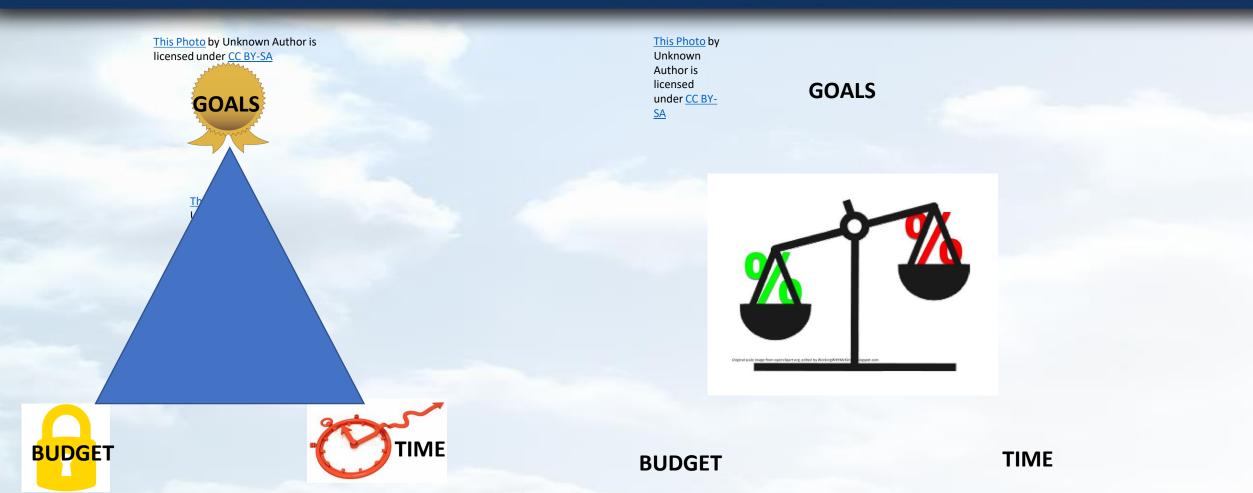
Principles of Lean Project Management

- Know the cost (Time, Goals, Recources) Flexible Targets
- Manage for flow and speed fast is better than slow
- NO Waste
- Agile Risk Management
- Collaboration
- Manage Knowledge PMO
- Visual Management
- Late start
- Concurrent work
- Standards
- Resource utilization

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Flexible Management



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Agile CREATION PRINCIPLES

You know nothing about the product until you start developing it

And it will change every day

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Experiment in small steps Allocate money in agile manner

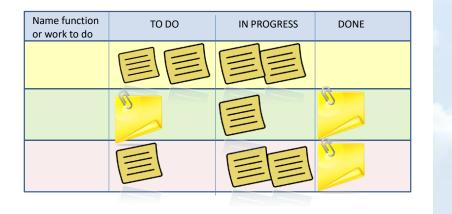


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Agile, seruminscaledeagile, sprints, agile ...

Time Period

Goal, deliverable

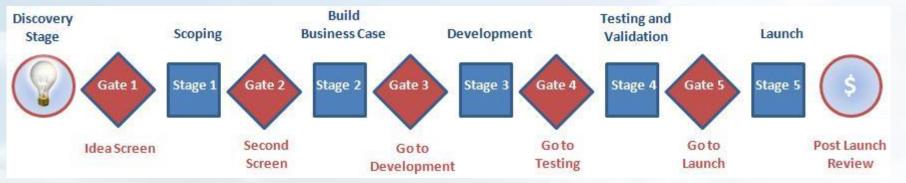


- Work in very small steps, FAST often time limited steps
- Cross functionally from the beginning
- Retain flexibility through the process launch or pivot at any time

Potentially Shippable Product after every cycle

Agile - but not like this





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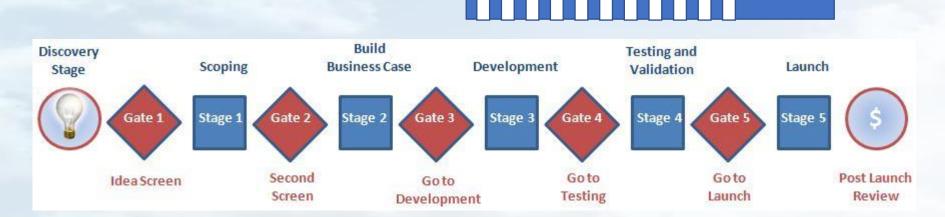
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Agile - but not like this



NOH

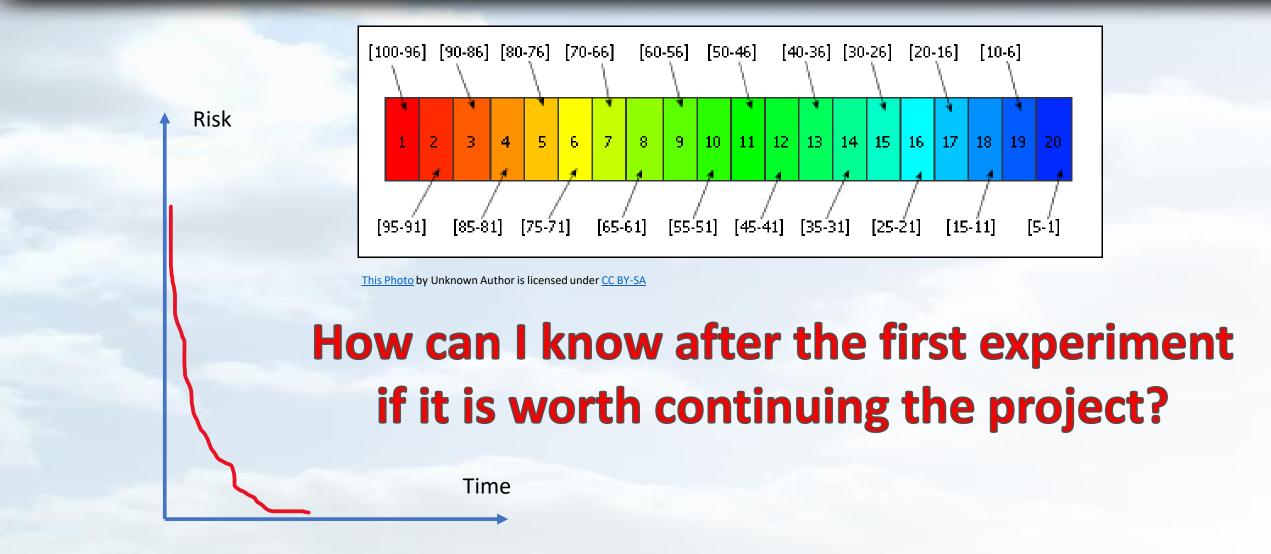
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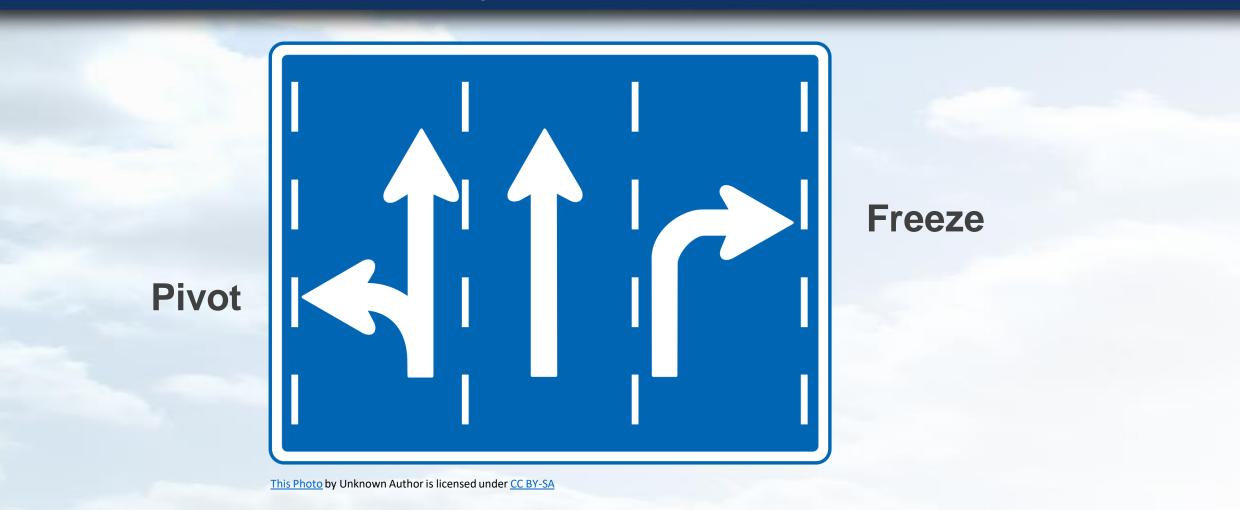
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Follow the Risk Scale With Critical Questions



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Stay the course

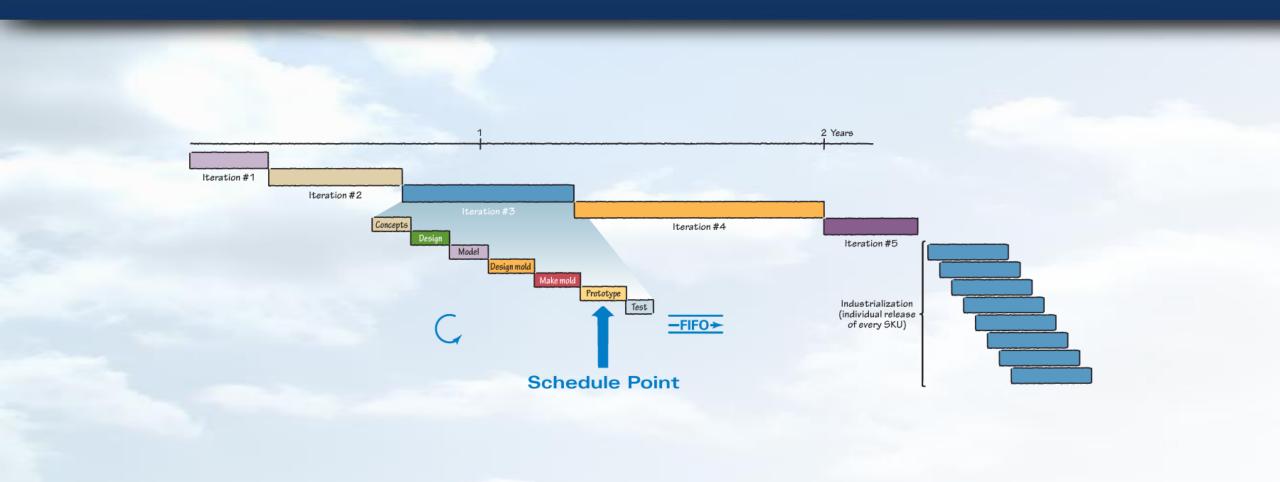


Project Risk Assessment



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Goodyear Iterations



10 Second Rule



10 sec rule

- Notice fast
- Address immediately
- Crossfunctional
- Problem solve if needed

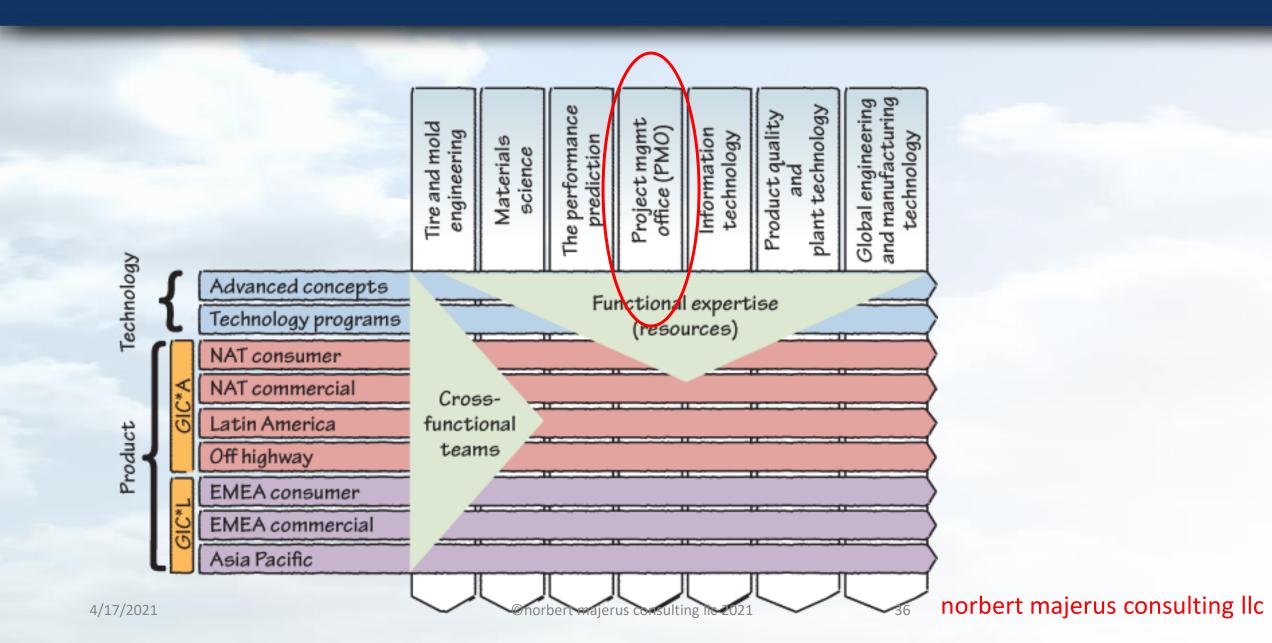




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Knowledge Management

Matrix



PMO Function

- Purpose of function
 - Support Projects
 - Develop/ Manage Knowledge
 - Share/educate/coach

PM's dual report to technical directors and PM office

Managing People in a Lean Manner



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Upside Down Leadership



Billy Taylor, Director NAT Manufacturing

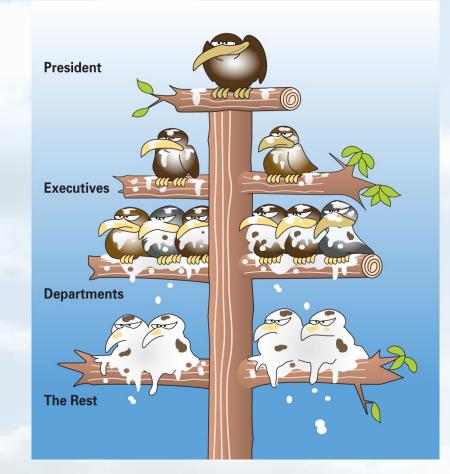


Ellis Jones, Plant Manager Akron





Leadership



*Inspired by unattributed graph

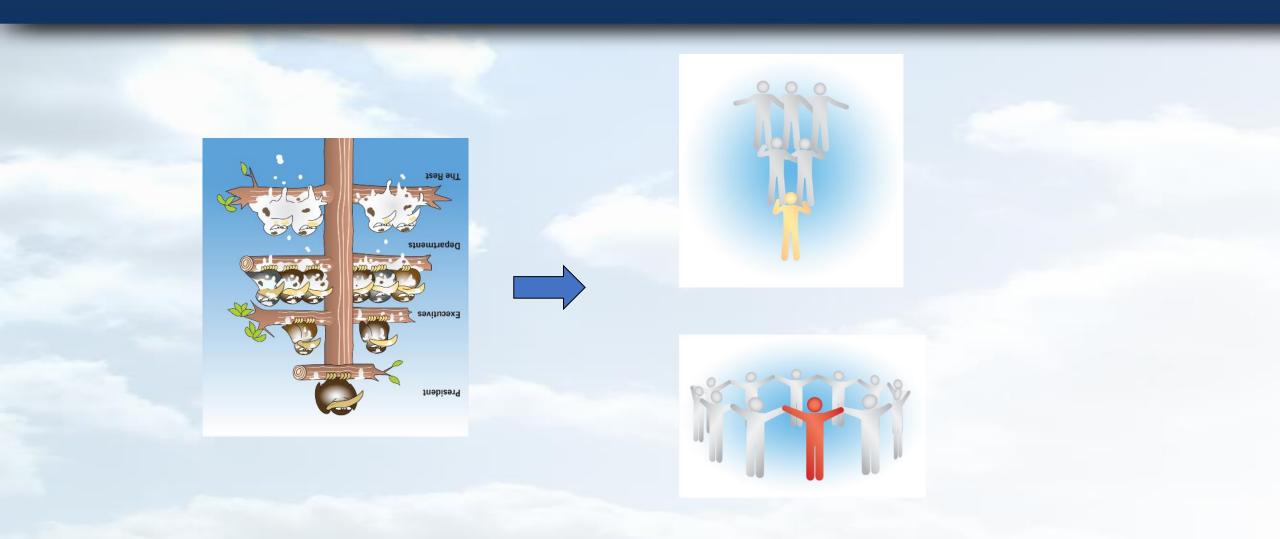
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Lean Leadership

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MY Story About Corporate Humility



Paul Akers – 2sec Lean

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Evolution of a Servant Leader

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Evolution of a Servant Leader

I coach you towards finding your own solution





Let's figure this out together



I agree with your suggestion. You are responsible - keep me informed and I will support you

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A Good Lean Project Manager

- Leads with respect and humility
- Aligns the team behind the correct goals
- Removes roadblocks and helps team members be successful
- Develops team members

If your project goes well, you are not going fast enough

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